



HOME BUILDER HAPPENINGS

November **Social**

Tuesday, November 15TH

BHHBA

Christmas Party

Saturday, December 3RD

Family Friendly!



C A M B R I A®



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INSTALLATION & AWARDS *Night*

11/15

November 15, 2022 | The Rushmore Hotel, R.C.

Awarding:

Builder of the Year, Associate of the Year, Affiliate of the Year & SPIKE of the Year.

Join us to welcome and install our 2023 Officers.

Social Hour ~ 5:30PM

Dinner Hour ~ 6:30PM

Thank you to our sponsor

**WELLS
FARGO**

**HOME
MORTGAGE**



RSVP by Friday, November 11TH \$20 ~ \$25 Late RSVP & Walk-ins

24 hour cancellation policy before the event applies - no shows will be billed.

RSVP to events@blackhillshomebuilders.com or call 605.348.7850



Black Hills Home Builders Association

YEARS
ANNIVERSARY
CELEBRATION



Thank You October Dessert Sponsor

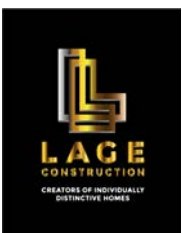
 **State Farm**TM

GREGG FULLERTON AGENCY

605-791-4460 Rapid City • 605-644-7102 Spearfish



Thank You to all of our October Social Sponsors

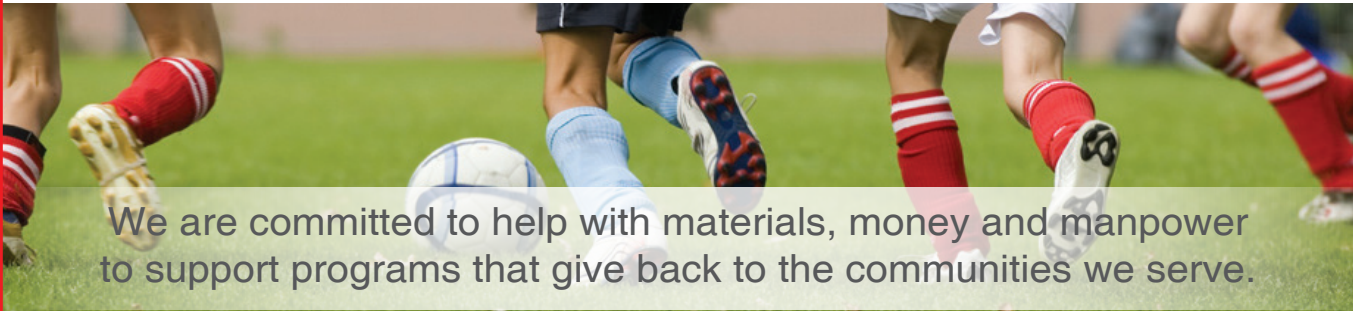


KNECHT *Home Center*

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Knecht Home Center is proud to work with homeowners, builders, manufacturers, and architects to design homes that are not only energy efficient but utilize renewable, natural resources; lumber being one of them. Products such as insulation and drywall have elements of recycled materials in the making of the product. We believe strongly that utilizing sustainable, renewable materials is the responsible and right thing to do for future generations to come.



We are committed to help with materials, money and manpower to support programs that give back to the communities we serve.



A HOUSE IS MADE OF WALLS AND BEAMS
A home is built with love and dreams

- William Arthur Ward

Rapid City
320 West Blvd
605-342-4840

Spearfish
2905 4th Ave
605-642-8836

knechthc.com

Find us on 



2022

Christmas Party

Saturday, December 3RD

The Monument - Rushmore Hall North 4:00PM

Family Friendly!!!

Inflatable jump castles, photo booth, DJ,
food, door prizes, heads or tails and more.
~ Kids under 12 years of age get in FREE!

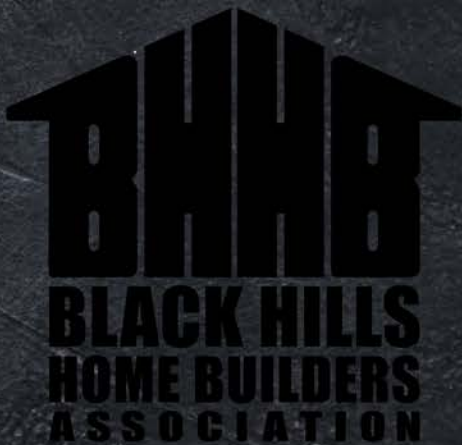
RSVP by Friday, November 25TH \$20 RSVP - \$25 LATE RSVP & WALK-INS
RSVP to events@blackhillshomebuilders.com or call 605.348.7850

2023 Annual Meal Plan

\$140

With the annual meal plan, you do NOT have to RSVP each month!

This price includes nine 2023 Socials.
Does not include the Christmas Party
or any special events.



Contact events@blackhillshomebuilders.com or call 605.348.7850 to sign up today!

Exclusive Entertainment Discounts!

Members have access to huge savings on nationwide entertainment through MemberDeals. Find exclusive discounts, special offers, preferred seating, and tickets to top attractions, theme parks, shows, sporting events, hotels, and much more.

- Save up to 40% on Top Theme Parks Nationwide
- Save up to 60% on Hotels Worldwide
- Save up to 40% on Top Las Vegas & Broadway Show Tickets
- Huge Savings on Disney & Universal Studios Tickets
- Preferred Access Tickets™ Find great seats to your favorite concerts, sports and more!

Please visit <https://memberdeals.com/nahb/?login=1>





2022 Annual BHHBA Golf Tournament



Thank you to all the committee members, volunteers, staff, players and sponsors for supporting us in this years golf tournament.



Rapid Spa
1st Place



Black Hills
Exterior
2nd Place



Wood Builders
3rd Place



MARVIN



Dynamic Roofing & Siding

Women's Night



NOV 2022

SUN	MON	TUE	WED	THU	FRI	SAT
		01 Government Affairs 6:30AM Build PAC 5:15PM	02	03 State Meetings – Pierre, SD	04 State Meetings – Pierre, SD	05
06 Daylight Savings Time Ends – Fall Back	07	08 Membership/Associates 12:00PM Executive Board 3:30PM Budget Finance 4:00PM	09 Home Show 4:00PM	10 Golf Rap Up 4:00PM	11 Veterans Day	12
13	14 Board of Directors 4:00PM November Social 5:30PM	15	16	17	18	19
20	21	22	23	24 Thanksgiving – BHHBA Office Closed	25 Black Friday – BHHBA Office Closed	26
27	28	29	30			

Government Affairs Meeting
Build PAC Meeting

Membership/Associates Meeting
Executive Board Meeting
Budget Finance Meeting

Home Show Meeting

Golf Rap Up Meeting

Board Meeting
November Social

Tuesday, November 1st, 2022 6:30AM Flying J
Tuesday, November 1st, 2022 5:15PM BHHBA Office

Tuesday, November 8th, 2022 12:00PM BHHBA Office
Tuesday, November 8th, 2022 3:30PM BHHBA Office
Tuesday, November 8th, 2022 4:00PM BHHBA Office

Wednesday, November 9th, 2022 4:00PM BHHBA Office

Thursday, November 10th, 2022 4:00PM BHHBA Office

Tuesday, November 15th, 2022 4:00PM The Rushmore Hotel
Tuesday, November 15th, 2022 5:30PM The Rushmore Hotel

DEC2022

SUN	MON	TUE	WED	THU	FRI	SAT
				01	02	03 BHHBA Christmas Party – The Monument – Rushmore North
04	05 Government Affairs 6:30AM Membership/Asso ciates 12:00PM Pub Crawl 4:15PM Build PAC 5:15PM	06	07	08	09	10
11	12 Executive Board 3:30PM Budget Finance 4:00PM	13	14	15	16	17
18	19 Board Meeting 4:00PM	20	21	22	23	24 Christmas Eve
25 Christmas Day	26 BHHBA Office Closed	27	28	29	30	31 New Year's Eve

BHHBA Christmas Party

Government Affairs Meeting
Membership/Associates Meeting
Pub Crawl
Build PAC Meeting

Executive Board Meeting
Budget Finance Meeting

Board Meeting

Saturday, December 3rd, 2022 4:00PM The Monument/Rushmore Hall North

Tuesday, December 6th, 2022 6:30AM Flying J
Tuesday, December 6th, 2022 12:00PM BHHBA Office
Tuesday, December 6th, 2022 4:15PM BHHBA Office
Tuesday, December 6th, 2022 5:15PM BHHBA Office

Tuesday, December 13th, 2022 3:30PM BHHBA Office
Tuesday, December 13th, 2022 4:00PM BHHBA Office

Tuesday, December 20th, 2022 4:00PM BHHBA Office



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Ask for our free policy review and risk analysis.



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JEFF BAUM



TERESA RYPKEMA



JOSH SCHULTD

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Insurance products are not deposits, not FDIC insured, not insured by any federal agency, not guaranteed by any bank, and may lose value. This institution is an equal opportunity provider.

ANNOUNCING 2022 HEALTH PLAN OPTIONS

Through the Home Builders Association



FITTING YOUR UNIQUE NEEDS

The home building industry requires health care solutions that fit its unique needs. Home builders demand health coverage to enhance business culture, increase productivity, and reduce turnover and absenteeism. The Home Builders Association offers its members exclusive pricing for Wellmark Blue Cross and Blue Shield coverage throughout South Dakota. Wellmark is the only health insurance carrier endorsed by the South Dakota Home Builders Association.

PLAN DETAILS		SDHBA TRADITIONAL PPO	SDHBA GLOBAL PPO	SDHBA HDHP PPO	SDHBA MODIFIED PPO
Deductible	Single	\$3,500	\$5,000	\$6,900	\$8,550
	Family	\$7,000	\$10,000	\$13,800	\$17,100
Coinsurance		40%	50%	0%	0%
OOP Maximum	Single	\$7,200	\$8,150	\$6,900	\$8,550
	Family	\$14,400	\$16,300	\$13,800	\$17,100
OV Copays	PCP	\$35	\$75	Deductible	\$80
	Specialist	\$75	\$125	Deductible	\$160
ER Copays		Deductible/ Coinsurance	\$400	Deductible	\$1,000
RX Copays		\$15/\$50/\$75 Deductible/ Coinsurance	\$30/\$80/\$200 \$300/\$400	Deductible	\$30/\$90/\$300 \$400/\$500

ELIGIBILITY REQUIREMENTS

- Builder & Associate Members in good standing with the Home Builders Association as defined in Employer Participation Agreement.
- Member's business must be domiciled in South Dakota and have at least 1 full-time employee.
- Entry into the plan must be a 3 year commitment. Exiting the program before this time will result in a penalty and waiting period for re-entry.

ENROLLMENT DEADLINE: CONTACT US FOR DETAILS

NOTICE This policy is issued through an association. By accepting coverage, you must participate in this plan for a minimum of three years to avoid penalties for early departure.

Wellmark Blue Cross and Blue Shield of South Dakota is an independent licensee of the Blue Cross and Blue Shield Association. Wellmark® and BeWell 24/7® are registered trademarks of Wellmark, Inc. The Blue Cross® and Blue Shield® symbols, and Blue365® are registered trademarks of the Blue Cross and Blue Shield Association. Dr. on Demand® is a registered trademark of Dr. on Demand, Inc. Dr. On Demand provides an online telemedicine platform for delivery of services by licensed professionals. Services provided through Dr. on Demand are covered by Wellmark Blue Cross Blue Shield of South Dakota.

KEY FEATURES

EXCLUSIVE PLAN DESIGNS customized to fit Home Builders Association member needs.

COMPETITIVE PRICING and cost savings opportunities effective August 1, 2022

ONLINE PORTAL for easy benefits administration and enrollment.

BETTER POSITIONED TO NEGOTIATE PRICING and coverage options for their employees.

VALUE ADDED BENEFITS

DR. ON DEMAND® allows for 24/7 access to a doctor via smart phone, tablet, or computer.

BEWELL 24/7® helps members manage ongoing conditions and can help answer medical questions.

REGISTER FOR BLUE365® at Wellmark.com/Blue365 to receive exclusive member discounts on Wellness Products and Services.

CONTACT US TODAY!

Dan Maguire - Black Hills Agency

Phone: 605.342.5555 Email: danmaguire@blackhillsagency.com

Chuck Branum - Executive Officer

Black Hills Home Builders Association

605.348.7850

An Authorized Independent Agent for





11TH ANNUAL
MARK YOUR
CALENDARS!

2023 BHHBA PUBCRAWL

Saturday, February 18TH

James Kjerstad Event Center
Central States Fairgrounds

This is the BHHBA annual fundraiser to benefit two families in the community that have suffered tragic loss, are battling illness or health related challenges in their life.



For Information contact
(605) 348-7850
events@blackhillshomebuilders.com



BHHBA 2023 Officers

2023 Executive Board/Board of Directors

President

Amber Irving

1st VP

Zach Shull

Past President

Darin Howie

Board Advisor

TBD

Secretary

TBD

Treasurer

TBD

Directors (Builders)

Riley Burke

Tony Thompson

Jeff Weidenbach

Jeremy Muth

Erin Wood

Directors (Associates)

Casey Dolney

Brian Johnson

Teri McNally

Terri Phelps



2023

HOME SHOW

at **THE MONUMENT**

March 24-26, 2023

All 2022 vendors have till Friday, December 2ND, 2022 to book the booth(s) they had in the 2022 show.

ALL unsold booths will open to the public on Monday, December 5TH, 2022

2023 Home Show Gold Sponsor



Dynamic Roofing

For more information call (605) 348-7850 or email events@blackhillshomebuilders.com

HBA REBATES



WANT TO START GETTING MONEY BACK FOR PRODUCTS YOU ALREADY USE?

FREE MEMBER BENEFIT OF
YOUR STATE & LOCAL HBA

SDHBArebates.com

EASY TO PARTICIPATE!

IF YOU USE ANY OF OUR
PARTICIPATING
MANUFACTURERS

- 1 REGISTER
- 2 SUBMIT A REBATE CLAIM
- 3 RECEIVE A REBATE CHECK

THE AVERAGE REBATE PER
BUILDER / REMODELER COMPANY
WHO PARTICIPATED IN 2021 WAS:

\$1,582.20

PARTICIPATING MANUFACTURERS



HBA REBATES

Builders Average Rebate 2021

\$ 737.35 Under 20 Addresses	\$3,014.66 Over 20 Addresses	\$13,068.44 Multi-Family Builders
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September/October NEW MEMBERS

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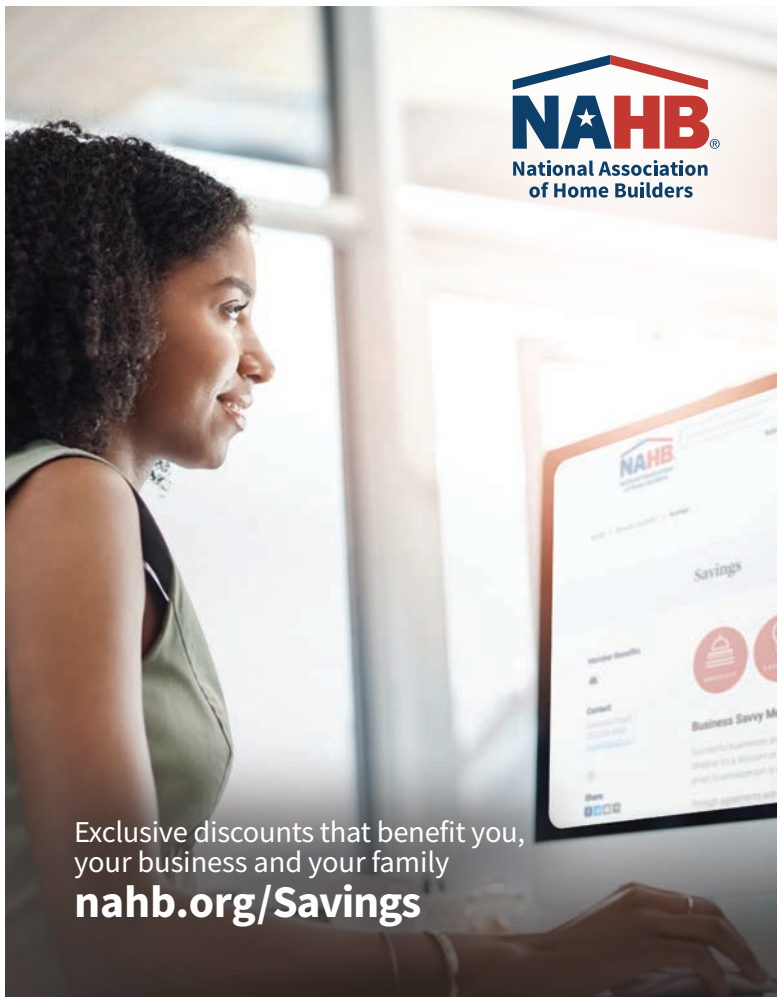
September

Concrete Craft of the Black Hills
Russell Fielder (Associate)

All Around Construction
Jamie Gerlach (Builder)

October

WTS Paradigm
Ken Anderson (Associate)



Exclusive discounts that benefit you,
your business and your family
nahb.org/Savings



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Black Hills Home Builders Association

Chuck Branum
Executive Vice President
chuck.branum@blackhillshomebuilders.com
605-348-7850
1760 Rand Rd.
Rapid City, SD 57702
www.blackhillshomebuilders.com

Aberdeen HBA

Hope Brudvig
320 S. Main St, Aberdeen, SD 57401
Phone: 605-225-2055
Fax: 605-225-2365
Email: ahba@midconetwork.com
www.aberdeenhba.com

Brookings Regional BA

Nancy Ahlers, Executive Vice President
PO Box 323, Brookings, SD 57006
Phone: 605-692-5405
Fax: 605-692-5406
Email: brba@brookings.net
www.brba@brookings.com

Lewis & Clark HBA

Julie Oden, Executive Vice President
PO Box 582, Yankton, SD 57078
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Fax: 605-260-8526
Email: lchomebuilders@iw.net
www.lewisandclarkhomebuilders.com

Watertown Area HBA

Julie Kneeland, Executive Vice President
110 8th Avenue S.E. #2, Watertown, SD 57201
Phone: 605-878-3033
Fax: 605-878-3034
Email: wahba.sd@gmail.com
www.orgsites.com/sd/wahba

HBA of the Sioux Empire

Teddi Mueller Executive Vice President
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Phone: 605-361-8322
Fax: 605-361-8329
Email: teddi@hbasiouxempire.com
www.hbasiouxempire.com

Oahe HBA

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Fax: 605-224-0908
oahehomebuilders@gmail.com
www.oahehomebuilders.com

South Dakota HBA

Rachel Dix
PO Box 1218, Pierre, SD 57501
Phone: 605-224-2761
Fax: 605-224-0820
Email: sdhbvp@sdhomebuilders.com
www.sdhomebuilders.com

National Association of Home Builders

Jerry Howard
1201 15th St NW, Washington D.C., 20005
Phone: 202-266-8200



WE HAVE AD SPACE
— **IN ANY SIZE!** —

**CONTACT US TO GET YOUR BUSINESS
FEATURED ON A PAGE IN OUR NEXT ISSUE**

2022 Board of Directors

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605-381-3666

1st VICE PRESIDENT

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605-484-7110

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Boom Construction
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Knecht Home Center
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605-391-7371

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Mendel's Masonry
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605-545-0685

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Weidenbach Bros. Const.
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Jeremy Muth
Select Construction
605-391-5339

Zach Shull
Knecht Home Center
605-342-4840

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Mendel's Masonry
605-431-1900

Erin Wood
Wood Builders
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Amber Irving
State Farm Gregg Fullerton
605-484-7110

Teri McNally
Black Hills Community Bank
605-391-6662

Terri Phelps
Phelps Promotional Products
605-391-3364

Joe Porzelt
Ferguson Enterprises, LLC
605-390-9587

Casey Dolney
Bierschbach
605-348-6440

NATIONAL DELEGATES

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Curt Cartwright
RC Window & Glass
605-343-4999

SDHBA BOARD

Riley Burke
Dynamic Roofing & Siding
605-858-4784

Zach Shull
Knecht Home Center
605-342-4840

Jeff Weidenbach
Weidenbach Bros. Const.
605-391-4748

Jay Mendel, Rapid City
Mendel's Masonry
605-431-1900

Terri Phelps
Phelps Promotional Products
605-391-3364

Amber Irving
State Farm Gregg Fullerton
605-484-7110

SDHBA BOARD ALTERNATES

Jeremy Schaeffer
All Pro Insulation
605-390-7494

Teri McNally
Black Hills Community Bank
605-391-6662

Ross Jones, Rapid City
Jones Construction
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Siemonsma Construction
605-641-1691

Curt Cartwright
RC Window & Glass
605-343-4999

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Construction
605-366-2203

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PAC TRUSTEE

Jay Mendel, Rapid City
Mendel's Masonry
605-431-1900

Amber Irving
State Farm Gregg Fullerton
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Jeff Weidenbach
Weidenbach Bros. Const.
605-391-4748

SDHBA PRESIDENT

Heathe Schnee, Pierre
Builders First Source
605-280-9688

SDHBA PAST PRESIDENT

Todd Boots, Sioux Falls
City Wide Insulation
605-359-5778

SDHBA FIRST V.P.

Jack Peterson, Brookings
Advanced Insulation Solutions

SDHBA SECOND V.P.

Tony Kneeland, Watertown
Kneeland Construction
605-881-1833

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Mendel's Masonry
605-431-1900

SDHBA SECRETARY

Kurt Prezler, Brookings
Mega Construction
605-228-2878

SDHBA NATIONAL

BUILDER DELEGATE

Jordan Hefner, Sioux Falls
Hefner Construction
605-951-5220

SDHBA NATIONAL

ASSOCIATE DELEGATE

Candi Menke, Sioux Falls B.H. Federal
Credit Union 605-359-6507

SDHBA NATIONAL PAC TRUSTEE

FOR SD

Jeff Lage, Lage Construction
605-381-2003

SDHBA STATE

REPRESENTATIVE

Duane Bickett, Sioux Falls
BHHBA Member
Bickett's Construction
605-366-2203



Be a

SPIKE Honorees Hall of Fame

Thank you to these
Hall of Fame SPIKE
Club pioneers who helped
us be as strong as we are
today!

Clarence Ley (300+)
Dave Asbridge (258.50)
Jennifer Landguth (194.50)
Bob Leonard (183.50)
Ken Brenneise (166.50)
Bob Knecht (119.00)
Dotty Johnson (93.00)
Willard Lage (92.00)
Curt Wieman (83.00)
Wally Bork (72.75)
Paula Lewis (70.00)
Wayne Loof (41.50)

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Ralph Siemonsma 390.50
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David Reyelts 143.50
Mutch Usera 131.00
William Morrison 127.00

Green SPIKES 50.00-99.50

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Jeff Lage 72.00
Daene Boomsma 71.50
Jeff Weidenbach 70.50
Dave Viall 70.00
Amber Irving 67.50
Bryan Mehlhaff 67.00
Dwight Eich 53.00

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Brian Bennett 46.50
Tony Thompson 40.50
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Drue Schroeder 37.50
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Jay Mendel 35.00
Seth Green 26.00



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Dan Maguire 15.50
Gerard Torno 15.50
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Shane Regelin 13.50
Sam Benne 13.00
James Buchholz 11.50
Jeremy Muth 10.50
Desi Mendel 10.00
Randy Olivier 10.00
Zach Shull 10.00
Terri Phelps 9.00
Riley Burke 8.50
Vern Buress 8.00
Marty Larson 7.00
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