

BHHBA

*Affiliate Member*

2023



*"Building Together for the Future"*

Thank you for your interest in the Black Hills Home Builders Association. As one of the larger trade associations in South Dakota, we pride ourselves on the strength and quality of our membership. Black Hills Home Builders Association members participate in trade and professional associations because they recognize they can accomplish more collectively than they can individually. With the Black Hills Home Builders Association, this collaborative effort is achieved!

The networking and exchange of information found within our organization gives our members the competitive edge needed in today's fast-paced building industry. The Black Hills Home Builders Association provides the opportunity to make business contacts, gain up to date news on trends and political issues (at local, state and national levels), attend educational seminars and conventions, and participate in committees, which guide our association and the local building industry.

The Black Hills Home Builders Association consists of over 400 building industry related businesses, working together to strengthen and shape the community and building industry, in which we live, work and play. We invite you to join our association in "Building Together for the Future."

Our members join for many reasons. Enclosed you will find information regarding the Black Hills Home Builders Association member benefits. If you desire more information on any specific benefit, please contact our office at 605-348-7850 for a more detailed explanation. We will be pleased to help in any way possible.

The membership of the Black Hills Home Builders Association looks forward to doing business with you!





Black Hills Home Builders Association  
2023 President Amber Irving  
Past Membership Committee Chair

## 2023 Events

*January Social* - Tuesday, January 24th, The Elks - Mayor's Night

### **February NO Social**

*Pub Crawl* \* - Saturday, February 18th, Central States Fairgrounds Kjerstad Event Center

*Women's Night* - Wednesday, March 1st, TBD

*March Social* - Thursday, March 23rd, Alpine Room The Monument - Home Show Social

*Home Show* \* - Friday, March 24th - Sunday, March 26th, The Monument

*April Social* - Tuesday, April 18th, TBD - Hall of Fame

*May Social* - Tuesday, May 16th, The Park - Builder Appreciation

*June Social* - Tuesday, June 20th, Buffalo Wild Wings

*July Social* - Tuesday, July 18th, BHHBA Office

### **August NO Social**

*September Social* - Thursday, September 14th, Robbinsdale Entertainment Center - Golf Calcutta & Associate Appreciation

*Golf Tournament* \* - Saturday, September 16th, Rapid City Elks Golf Course

*Fall Parade of Homes* \* - Saturday, October 7th - Sunday, October 8th - In Person & Virtual

*October Social* - Tuesday, October 17th, Alex Johnson Ballroom - Nomination & Elections

*November Social* - Tuesday, November 21st, The Rushmore Hotel - Awards & Installation Night

*December Christmas Party* \* - TBD

Be sure to follow us on Social Media for added events in 2023

\* Not included in annual meals plan

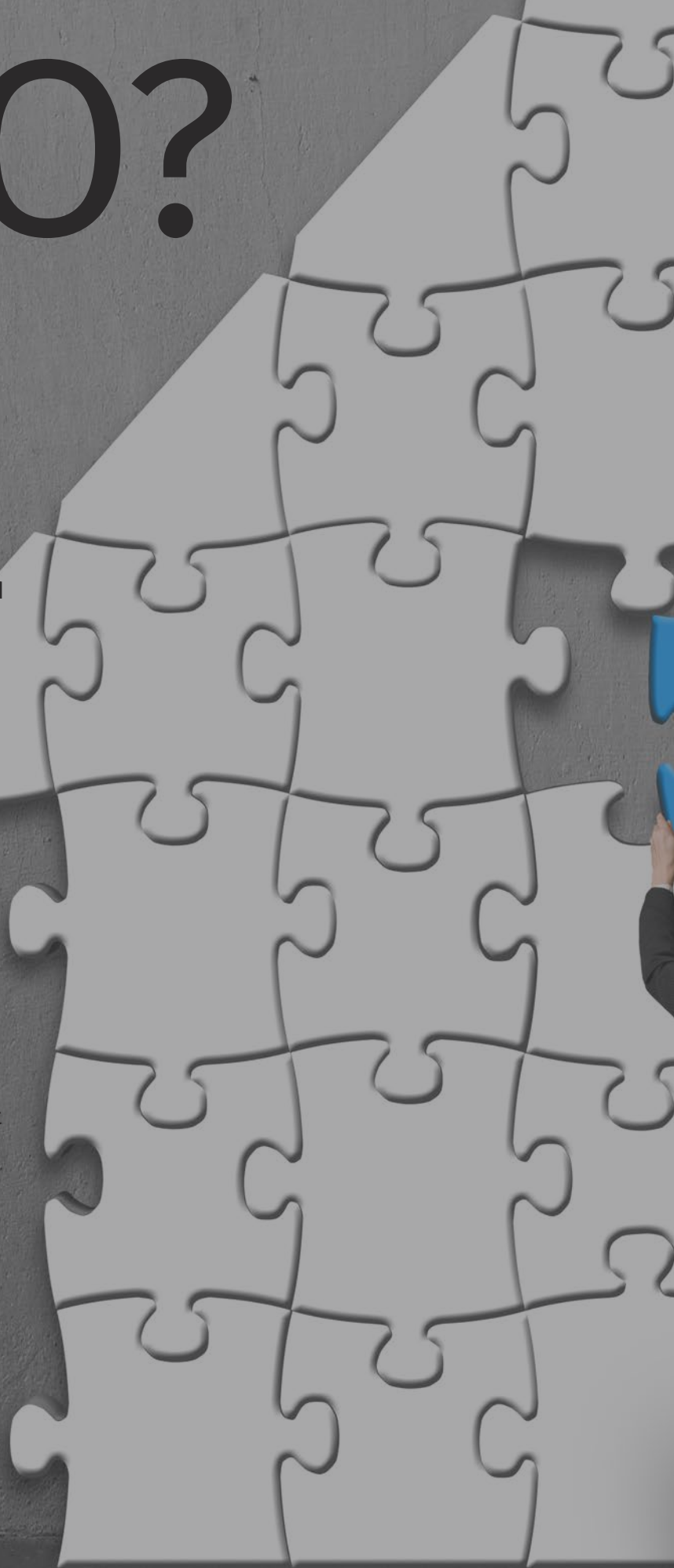


# WHO?

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**Q.** The question is always; What makes a house a home? At BHHBA we focus on Who makes a house a home?

**A.** Sure it takes a skilled excavator, plumber, gasfitter, electrician, landscaper, fiberoptic installer, and most importantly a dependable builder to shape the structure of your new house. Our Builder members are so important at BHHBA, but it takes so much more than that to make your perfect house a home. It takes dedicated financial advisors, and realtors; and what is a beautiful lawn without a patio or an outdoor kitchen? How about a garage with no car? Could you ever dream of making such an investment with out protecting it? Black Hills Home Builders accepts members from every aspect of creating your dreamhome. Its not limited to just the building process, its not limited to just the decorating process. It's every small and huge part of making it a dream come true. Regardless if you are a Builder, or someone else associated with this process this association is a lot of small pieces to create one large masterpiece. So the answer to the question, Who makes a house a home, its YOU.





YOU

# Get Involved

## Committee Participation

### **Membership Committee (Combined Meeting with Associates Committee):**

**Recruitment:** Responsible for the recruitment of new members, including membership drives & programs to gain new members.

**Retention:** Plans and conducts New Member Orientation; develops appropriate recognition and welcoming of new members; develops and conducts a membership retention program.

**Development:** Establishes goals, plans and conducts programs for membership development; conducts incentive and recognition programs.

### **Associates Committee (Combined Meeting with Membership Committee):**

**Socials:** Plans and organizes the BHHBA monthly membership meetings and works with the education committee to secure speakers and plan informative programs for the monthly meetings when appropriate. Works with the membership committee on the Annual BHHBA member Christmas Party and Spike Awards.

### **Education & Scholarship Committee (Combined Meeting with Workforce Development Committee):**

Awards two scholarships annually, with preference given to a child, grandchild or relative of a member company in good standing and its employees or an employee of BHHBA or their child, grandchild or relative. Plans and organizes educational and continuing education credits to BHHBA members in an effort to support the Construction Industry and the association.

### **Workforce Development Committee (Combined Meeting with Education & Scholarship):**

Leads the development and sustainability of the construction industry workforce in Western South Dakota and works to improve the opportunities to hire quality talent for our membership group.

Committees are the driving force behind the association.  
Any member is welcome to join a committee!  
Informal, small group setting, easy and fun way to get to know others!

**Government Affairs Committee:**

Stays abreast of local, state and national legislative issues; develops goals for such, communicates issues of importance to BHHBA members and elected and appointed officials.

**Build-PAC:**

Responsible for coordination and execution of fund-raising events for the local BHHBA Build-PAC fund; also keeps membership informed of Build-PAC activities and disbursements of funds to political candidates on the local, state and national level.

**Home Show Committee:**

Plans, organizes, produces and promotes the annual Black Hills Home Builders Association Home Show.

**Parade of Homes Committee:**

Plans, organizes, produces and promotes the annual spring Virtual Parade of Homes and the fall Virtual and in person Parade of Homes.

**Golf Committee:**

Plans, organizes, produces and promotes the Annual Black Hills Home Builders Association Golf Tournament.

**Home Builders Care Committee:**

Plans and organizes requests from the community for improvement projects for income eligible people in the community.

**Pub Crawl Committee:**

Plans and organizes an annual fundraiser to assist individuals and families in need of assistance from tragedy in their lives.



## Local Level

### ENHANCE YOUR IMAGE AND IMPROVE YOUR BOTTOM LINE BY JOINING THE BLACK HILLS HOME BUILDERS ASSOCIATION.

**LOBBY EFFORTS** - Full time lobbyist working at the state, national and local levels.

**HOME SHOW** - Participate as an exhibitor to over 12,000 potential customers at the annual Home Show in March. Advertise in the official Home Show magazine.

**PARADE OF HOMES** - Builders show their workmanship and market their homes at one of the largest open house events in South Dakota. The annual Tours take place in the Fall. Suppliers are able to display their products in these newly built homes for added exposure. Advertising in the official Parade of Homes magazine at a reduced rate for members.

**DAILY REFERRALS** - BHHBA gives daily referrals via the phone and website.

**MEMBERSHIP MEETINGS** - Meet and network with approximately 400 members affiliated with the building industry. Enhance your business through our monthly association meetings and social events.

**SPONSOR OF THE MONTH** - Be the sponsor of a membership meeting and display your product(s) during the membership meeting social hour. Receive an ad in the monthly newsletter along with an opportunity to address the members during the meeting and many other benefits.

**MEMBERSHIP ROSTER** - Your company's name, contact person and phone number is listed on our website, and our MemberPlus app, available at all times.

**Monthly Membership Newsletter** - Receive the BHHBA monthly newsletter announcing upcoming events, association activities, and articles pertinent to the building industry. Also receive monthly publications from the National Association of Home Builders and the Builders, along with Event Guidebook free to all builders and at a reduced rate to associates. If you would like a paper newsletter mailed to you each month, it costs \$25 per year.

**SPONSORSHIP OPPORTUNITIES** - Promote your company by sponsoring one of the many BHHBA events.

**EDUCATIONAL SEMINARS** - Educational seminars are held for the members throughout the year.

**PROFESSIONAL LOGO** - Promote your professionalism in your industry by using camera-ready logo artwork in your advertising and display membership certificates at your place of business.

**LIBRARY** - Members have access to updated code books. NAHB has the largest building related library in the world. Check it out at [www.builderbooks.com](http://www.builderbooks.com).

**SPECIAL EVENTS** - Participate in the many special BHHBA events such as golf tournaments, Home Show, Pub-crawl, and CIC/BHHBA Auction and many other events throughout the year.

**COMMUNITY SERVICES** - BHHBA is committed to serving its community.

Examples are:

- Scholarships

- Home Builders Care Program

- Poker Pub Crawl Fundraiser

**SOCIAL MEDIA** - New members will be listed on our Facebook, with their Company Logo and tagged to their Business Facebook page.

**MEMBER DO BUSINESS WITH MEMBERS** - is the philosophy of the Black Hills Home Builders Association. Our members believe that they should support those who support the building industry and take an active posture to insure its continued success.





## National Level

Join over 220,000 industry professionals who are dedicated to the housing industry. Whether you're a multifamily or custom builder, a remodeler or a supplier, NAHB membership provides the tools you need to succeed

**Three-in-one Membership** - When you join your local association, you automatically become a full member at the state and national level. That is three memberships for the price of one. NAHB offers plenty of resources to help each member make the most of their investment and connect with the benefits they value most.

**Powerful Advocacy** - NAHB has the grassroots strength of over 220,000 members to defeat excessive regulations and defend affordable housing initiatives on Capitol Hill, in your state, and in the communities where you do business. That puts money and time back in your pocket! Plus, NAHB members are kept informed with prompt regulatory and legislative alerts.

**Critical News & Information** - For over 60 years NAHB has been the nation's leading source for housing industry information. NAHB members use a variety of ways to stay connected to industry information, including publications, e-newsletters, exclusive website content, bulletins, special reports, e-mail alerts, and financial data, among others. Up-to-date information, when you want it, how you want it!

**Invaluable Networking Opportunities** - As an alliance of 220,000-plus members from all areas of the industry, NAHB is a one-stop networking shop! From local networking receptions and monthly membership meetings to regional trade shows, national committees, and special interest councils, NAHB provides hundreds of ways for you to meet and build relationships with fellow professionals, customers, and suppliers.

**Nationally Recognized Educational Programs** - In our competitive marketplace, differentiation is the key to success and NAHB's nationally recognized education programs offer just that. The NAHB University of Housing offers hundreds of educational programs in a variety of formats, including a number of designation programs, to help NAHB members gain and keep a competitive edge. No matter what your specialty is, NAHB has the curriculum, instructors, and prestige to boost your success. Learn how to reduce costs, increase your profit margins, and effectively deal with today's toughest issues through NAHB education.

**Access to Expert Advisors** - Wouldn't it be great to have a team of industry experts at your disposal to address your specific business questions for free? When you become a NAHB member, you get instant access to our distinguished economists, legal research staff, financial experts, librarians, and regulatory and technical specialists.

**Exposure to the Latest Building Products & Services** - As a NAHB member, you attend NAHB's trade shows and expositions at a low member price and get a first-hand look at all the latest products and services. Each year, attendance at the International Builders' Show™ (IBS) grows because the word is out that it is a business building experience like no other.

**Industry-Specific Publications** - Knowledge is your best defense in this rapidly changing industry. NAHB keeps you up-to-date with Nation's Building News Online, a comprehensive weekly news summary of the housing industry, and a free subscription to Builders Magazine\*. Plus, members have access to a variety of publications on specific industry segments such as sales and marketing, remodeling, commercial building and more.

**Professional Recognition** - Enhance your professional credibility and visibility by belonging to one of the nation's most highly respected and widely known trade associations. Not sure how to do that? Get involved. Join a committee. Join a council. Attend your membership meetings. Become a Spike. Teach a class. Work on a community service project. Become a Congressional Contact. Do just one of these and you will see, professional recognition comes easy when you get involved!

**Member Discounts** - Reduce your day-to-day business costs with these member-only discounts. NAHB's purchasing power means big savings! Your membership entitles you to discounts on car rentals, office products, PCs, payroll services, overnight delivery, and more. Participating, nationally known companies include GM, Dell Computers, UPS, FedEx, Pitney Bowes, Williams Scotsman, and Hertz, to name a few.

# Affiliate Membership Qualifications

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An Affiliate membership allows an employee or a partner of an NAHB member to access NAHB directly and to lend their expertise to the largest organization of its kind. Affiliate membership is a lower-cost alternative to full NAHB membership that allows the Federation to take full advantage of a talented group of industry professionals

How can someone join as an Affiliate member?

Your local home builders association (HBA) must already offer the category  
Your company or organization must already have an active Associate or Builder membership within the local HBA.

Benefits for an Affiliate member

Access to NAHB.org

National Building Industry News Online

Members only discounts

Representation on Capitol Hill

Access to legal assistance

Affiliate membership is a win-win option for HBA's and for their members' companies. HBA's benefit by having another member benefit and can increase their membership, which in turn expands their reach within the home building industry. More members means more visibility and a stronger organization.

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## Questions?

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Membership is not limited to those listed. Please contact one of the staff members at Black Hills Home Builders Association if you are unsure if you qualify to be a member.

Call the office at 605.348.7850 email at [executive@blackhillshomebuilders.com](mailto:executive@blackhillshomebuilders.com)  
or stop by the office with your questions and concerns.  
1760 Rand Rd. Rapid City, SD 57702

## New Member Survey

1. What goals do you have for your HBA membership?

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2. What opportunities are you interested in pursuing to help meet those goals?

Select all that apply.

- Join an HBA Committee
- Participate in advocacy efforts to voice concerns over regulations and legislation that impacts the residential housing industry
- Attend events throughout the year
- Engage in industry-related community service projects
- Sponsor or host an upcoming event

3. What is your target market demographic? In other words, who are your ideal customers?

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4. What general topics would you like to hear more about? Select all that apply.

- Networking
- Education and Certifications
- Sales & Marketing
- Parade of Homes
- Industry Recognition and Awards
- Workforce Development
- Other: \_\_\_\_\_

The Black Hills Home Builders Association, a progressive not-for-profit professional trade organization, serves as an advocate for those directly and indirectly involved in the industry and focuses on creating an opportunity of home ownership for all.



# Membership Application

Date: \_\_\_/\_\_\_/\_\_\_ PLEASE PRINT CLEARLY

Please fill in all information for use in the BHHBA office. If you don't want certain information published in our membership directory or website (cell numbers, email addresses, etc.) PLEASE CIRCLE OR HIGHLIGHT THAT INFORMATION & IT WILL NOT BE INCLUDED.

Last Name: \_\_\_\_\_ First Name: \_\_\_\_\_

Company Name: \_\_\_\_\_

Physical/Street Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

P.O. Box: \_\_\_\_\_ Phone #: ( ) \_\_\_\_\_

Fax: \_\_\_\_\_ Cell #: ( ) \_\_\_\_\_

Website: \_\_\_\_\_

Facebook: \_\_\_\_\_

Email: \_\_\_\_\_

Billing Address: \_\_\_\_\_ City: \_\_\_\_\_

State: \_\_\_\_\_ Zip: \_\_\_\_\_

Membership Type:  Builder \$475.00  Associate \$475.00  Affiliate \$100  
(Employee of Current Member)

To be listed as a Builder Member, a copy of your contractor's license must be submitted with this application.

A signed Code of Ethics must be submitted with all applications.

Sponsored By: \_\_\_\_\_

Number of Years in the Industry: \_\_\_\_\_

Number of Years in the Black Hills Area: \_\_\_\_\_

Describe Your Business: \_\_\_\_\_



# BHHBA

Builders · Subcontractors · Associates · Affiliates

**Annual Number of Residential Dwelling Units Built in the Past 12 Months:** Please check the member's approximate number of units built using the following codes:

1. 0 Units     2. 1 to 10 Units     3. 11 to 25 Units     4. 26 to 100 Units  
 5. 101 to 500 Units     6. Over 500 Units

**Total Paid Employees:** Enter the total employees: \_\_\_\_\_

**Business Title:** Please check the code that best describes the member's business title, using the following codes:

- |   |   |
|---|---|
| <input type="checkbox"/> 1. President/CEO               | <input type="checkbox"/> 5. Sales and Marketing, Manager/Director |
| <input type="checkbox"/> 2. Owner, Principle Partner    | <input type="checkbox"/> 6. Architect, Designer, or Engineer      |
| <input type="checkbox"/> 3. VP/General Manager          | <input type="checkbox"/> 7. Financial Manager/Director            |
| <input type="checkbox"/> 4. Construction Superintendent | <input type="checkbox"/> 8. Other (Specify): _____                |

### **BLACK HILLS HOME BUILDERS ASSOCIATION:**

Committees are the driving force of our association. We encourage your participation on any of the following committees, please choose one or more:

- 1. Associates Committee - Plan monthly meetings
- 2. Membership Committee - Promotes membership and member business
- 3. Build-PAC - Political Action
- 4. Home Show Committee - Plans and promotes the Home Show
- 5. Parade of Homes Committee - Plans and promotes the Spring and Fall Parade of Homes
- 6. Government Affairs Committee - Legislative responsibilities
- 7. Education/Scholarship - Plans education seminars and meetings, chooses the Scholarship recipients
- 8. Golf Committee - Plans annual Golf Tournament
- 9. Pub Crawl Committee - Plans annual Community Fundraiser to assist individuals and families in need
- 10. Workforce Development - Leads the development & sustainability of the construction industry workforce

I agree to abide by the Construction and By-Laws of the local association to which this membership application is directed, of the National Association of Home Builders of the United States with which affiliated, and of the affiliated State Association if such affiliation exists. A copy of the By-Laws and BHHBA policy are available upon request.

**\*\*The BHHBA does not accept credit card payments via email due to PCI compliance laws, please call the office to make payment via Credit Card, we apologize for any inconvenience this may cause.**

Credit Card # \_\_\_\_\_ - \_\_\_\_\_ - \_\_\_\_\_ - \_\_\_\_\_      Exp. Date \_\_\_\_/\_\_\_\_/\_\_\_\_\_

3 Digit Security Code # \_\_\_\_\_ Signature of Applicant: \_\_\_\_\_

**IMPORTANT NOTICE:** Dues payments to your local builders' association are NOT tax deductible as charitable contributions for federal tax purposes. However dues payments may be deductible as ordinary necessary business expense, subject to an exclusion for lobbying activity. A portion of your dues is used for lobbying by NAHB, SDHBA, and BHHBA and is not deductible for income tax purposes. The percentage of dues used for lobbying changes periodically and the actual amount is available by calling the BHHBA office.

**Type of Business Activity:** Please circle all categories from the list below for your business to be listed under in the BHHBA Membership Directory, and Website.

Accounting/Bookkeeping	Drywall	Lighting	Satellite Television
Adjusters	Duct Cleaning	Locksmith	Schools
Advertising	Electrical Supplies	Lodging	Security
Air Quality Testing	Electricians	Log Furniture	Septic
Appliances	Electronics	Log Homes	Sheet Metal
Appraisals	Embroidery/Screen Printing	Lumber	Siding
Architects	Engineers	Machinery	Signs
Asphalt	Engraving	Magazines	Social Media
Attorneys	Equipment Sales/Rental	Mailing	Soil
Auctioneers	Excavating	Marble	Solar Energy
Auto Body	Fencing	Marketing	Specialty Shops/Boutiques
Automobiles	Financial Services	Media	Sprinkler Systems
Awnings	Fire Protection	Metalwork	Steel
Banks/Lenders	Fireplaces/Mantels	Metal Roofing	Sunrooms
Bathrooms	Floor Work	Millwork	Technology
Beds	Flooring	Mini Barns/Sheds	Thermal Imaging
Beverage Distributors	Foundation Repair	Mirror	Timber/Timber Products
Brick/Masonry	Framing	Mortgages	Tile
Builder/Contractor	Furniture	Movers	Title Company
Building Materials	Garage Doors	Mudjacking	Tools / Tool Repair
Business Services/Supplies	Gasoline	Municipality	Travel Agency
Cabinetry	Generator Repair	Non-Profit	Trophies & Awards
Carpet Cleaning	Geothermal Services	Nursery/Greenhouse	Trusses
Catering	Glass	Organizations	Turf & Sod
Cellular Service	Government	Outdoor Furniture	Utilities
Chemicals	Granite	Paint/Supplies	Wall Systems
Chimney Cleaning	Graphic Design	Painters	Waste Disposal
Cleaning	Grills	Paving	Water Proofing
Coating	Gutters	Pest Control	Water Services
Compressors	Handyman services	Plaster	Website Design
Computers	Hardscaping	Plumbing	Well Service
Convenience Store	Health & Wellness	Pole Barns	Window Coverings/Blinds
Cookware	Heat Pumps	Printing Companies	Windows
Concrete	Heating & Cooling-HVAC	Printer Sales & Services	Woodworks
Concrete Forms	Home Decor	Promotional Products	
Concrete Products	Home Technology	Propane	
Countertops	Hospitality	Property Management	
Crane Services	Hot Tub/Spas/Pool	Real Estate	
Credit Unions	Insulation	Recreation	
Curbing	Insurance	Recycling	
Decking	Inspection Services	Refrigeration	
Decorative Stone	Interior Design	Remodeling	
Design	Internet/Cable/Phone	Renewable Energy	
Developers	Investments	Rentals	
Ditching	Iron	Restaurants	
Doors	Kitchen	Roofing	
Drafting	Land Surveyors	Safety Supplies	
Drilling & Blasting	Landscaping	Sand/Gravel/Rock	
Dryvit/Stucco	Lawn Care	Sanitation	

# Code of Ethics for Active Members:

## Members of the Black Hills Home Builders Association believe and affirm that:

1. Home ownership can and should be within reach of every American family.
2. American homes should be well designed, well constructed, and well located in attractive communities with educational, recreational, religious, and shopping facilities accessible to all.
3. American homes should be built under the American free enterprise system.

To achieve these goals, we pledge allegiance to the following principles and policies:

1. Our paramount responsibility is to our customers, our community, and our country.
2. Honesty is our guiding business policy.
3. High standards of health, safety, and sanitation shall be built in every home.
4. Members shall deal fairly with their respective employees, sub-contractors, and suppliers.
5. As members of a progressive industry, we encourage research to develop new materials, new building techniques, new building equipment, and improved methods of home financing to the end that every home purchaser may get the greatest value possible for every dollar.
6. All sound legislative proposals affecting our industry, and the people we serve, shall have our informed and vigorous support.
7. We hold inviolate the free enterprise system and the American way of life. We pledge our support to our associates, our local, state, and national associations, and all related industries concerned with the preservation of legitimate rights and freedoms.

We assume these responsibilities freely and solemnly, mindful that they are part of our obligation as members of the Black Hills Home Builders Association.

X \_\_\_\_\_ Date: \_\_\_\_\_

Signature

\_\_\_\_\_  
Business Name

## Black Hills Home Builders Association Member Qualifications

Membership qualifications are important! Why have membership qualifications? Simple, it is important that membership means something and provides value to our members and the community. Having qualifications will separate you as a member from fly-by-night operations and those who may not have reputable business practices. As a member of the Black Hills Home Builders Association we ask the following of you:

1. Proper licensing for your field, if applicable.
2. Recommended participation of continuing education as needed for business licensing or credentials. BHHBA provides continuing education opportunities throughout the year.
3. Be sponsored by a current member of the BHHBA.
4. Insure employees (if any) for workmen's compensation and carry general liability insurance.
5. Subscribe to the Code of Ethics for active members.
6. BUILDERS Be a builder of single-family or multi-family dwellings, or a remodeler, within the territorial jurisdiction established for the BHHBA by the NAHB and be a purchaser of residential building permits in the Territory. Appear positioned to continue as an active homebuilder within the Territory.
7. ASSOCIATES & AFFILIATES  
Provide a significant product, service or function on job sites of Homebuilders with the Territory - or - provide a direct and significant role in support of the Homebuilding industry with the Territory.
8. Be licensed by the State of South Dakota if required by the state.
9. Be joining for the purpose of supporting the Homebuilding industry.

The Black Hills Home Builders Association encourages "Doing Business With A Member."

The BHHBA office receives upwards of 10 phone calls a day asking for advice on hiring builders, bankers, plumbers, electricians, etc. and we offer them a list of our members. This list is also available online. If you have any questions or concerns regarding these qualifications, please call the BHHBA office at 605-348-7850.

Please remit your application to: Black Hills Home Builders Association  
1760 Rand Rd., Rapid City, SD 57702 or executive@blackhillshomebuilders.com

# Affiliate

2023

1760 Rand Rd. Rapid City, SD 57702  
605.348.7850  
[www.blackhillshomebuilders.com](http://www.blackhillshomebuilders.com)

