



2025 MEMBERSHIP APPLICATION

BLACK HILLS HOME BUILDERS ASSOCIATION



Thank you for your interest in the Black Hills Home Builders Association. As one of the larger trade associations in South Dakota, we pride ourselves on the strength and quality of our membership. Black Hills Home Builders Association members participate in trade and professional associations because they recognize they can accomplish more collectively than they can individually. With the Black Hills Home Builders Association, this collaborative effort is achieved!

The networking and exchange of information found within our organization gives our members the competitive edge needed in today's fast-paced building industry. The Black Hills Home Builders Association provides the opportunity to make business contacts, gain up to date news on trends and political issues (at local, state and national levels), attend educational seminars and conventions, and participate in committees, which guide our association and the local building industry.

The Black Hills Home Builders Association consists of over 400 building industry related businesses, working together to strengthen and shape the community and building industry, in which we live, work and play. We invite you to join our association in "Building Together for the Future."

Our members join for many reasons. Enclosed you will find information regarding the Black Hills Home Builders Association member benefits. If you desire more information on any specific benefit, please contact our office at 605-348-7850 for a more detailed explanation. We will be pleased to help in any way possible.

The membership of the Black Hills Home Builders Association looks forward to doing business with you!



NAHB Member **SAVING**\$

Put your membership to work.

Exclusive discounts that benefit you,
your business and your family

nahb.org/Savings





Get Involved

Committee Participation

Membership Committee (Combined Meeting with Associates Committee):

Recruitment: Responsible for the recruitment of new members, including membership drives & programs to gain new members.

Retention: Plans and conducts New Member Orientation; develops appropriate recognition and welcoming of new members; develops and conducts a membership retention program.

Development: Establishes goals, plans and conducts programs for membership development; conducts incentive and recognition programs.

Associates Committee (Combined Meeting with Membership Committee):

Socials: Plans and organizes the BHHBA monthly membership meetings and works with the education committee to secure speakers and plan informative programs for the monthly meetings when appropriate. Works with the membership committee on the Annual BHHBA member Christmas Party and Spike Awards.

Education & Scholarship Committee (Combined Meeting with Workforce Development Committee):

Awards two scholarships annually, with preference given to a child, grandchild or relative of a member company in good standing and its employees or an employee of BHHBA or their child, grandchild or relative. Plans and organizes educational and continuing education credits to BHHBA members in an effort to support the Construction Industry and the association.

Workforce Development Committee (Combined Meeting with Education & Scholarship):

Leads the development and sustainability of the construction industry workforce in Western South Dakota and works to improve the opportunities to hire quality talent for our membership group.

Committees are the driving force behind the association.
Any member is welcome to join a committee!
Informal, small group setting, easy and fun way to get to know others!

Government Affairs Committee:

Stays abreast of local, state and national legislative issues; develops goals for such, communicates issues of importance to BHHBA members and elected and appointed officials.

Build-PAC:

Responsible for coordination and execution of fund-raising events for the local BHHBA Build-PAC fund; also keeps membership informed of Build-PAC activities and disbursements of funds to political candidates on the local, state and national level.

Home Show Committee:

Plans, organizes, produces and promotes the annual Black Hills Home Builders Association Home Show.

Parade of Homes Committee:

Plans, organizes, produces and promotes the annual spring Virtual Parade of Homes and the fall Virtual and in person Parade of Homes.

Golf Committee:

Plans, organizes, produces and promotes the Annual Black Hills Home Builders Association Golf Tournament.

Home Builders Care Committee:

Plans and organizes requests from the community for improvement projects for income eligible people in the community.

Pub Crawl Committee:

Plans and organizes an annual fundraiser to assist individuals and families in need of assistance from tragedy in their lives.



Local Level

ENHANCE YOUR IMAGE AND IMPROVE YOUR BOTTOM LINE BY JOINING THE BLACK HILLS HOME BUILDERS ASSOCIATION.

LOBBY EFFORTS - Full time lobbyist working at the state, national and local levels.

HOME SHOW - Participate as an exhibitor to over 12,000 potential customers at the annual Home Show in March. Advertise in the official Home Show magazine.

PARADE OF HOMES - Builders show their workmanship and market their homes at one of the largest open house events in South Dakota. The annual Tours take place in the Fall. Suppliers are able to display their products in these newly built homes for added exposure. Advertising in the official Parade of Homes magazine at a reduced rate for members.

DAILY REFERRALS - BHHBA gives daily referrals via the phone and website.

MEMBERSHIP MEETINGS - Meet and network with approximately 400 members affiliated with the building industry. Enhance your business through our monthly association meetings and social events.

SPONSOR OF THE MONTH - Be the sponsor of a membership meeting and display your product(s) during the membership meeting social hour. Receive an ad in the monthly newsletter along with an opportunity to address the members during the meeting and many other benefits.

MEMBERSHIP ROSTER - Your company's name, contact person and phone number is listed on our website, and our MemberPlus app, available at all times.

Monthly Membership Newsletter - Receive the BHHBA monthly newsletter announcing upcoming events, association activities, and articles pertinent to the building industry. Also receive monthly publications from the National Association of Home Builders and the Builders, along with Event Guidebook free to all builders and at a reduced rate to associates. If you would like a paper newsletter mailed to you each month, it costs \$25 per year.

SPONSORSHIP OPPORTUNITIES - Promote your company by sponsoring one of the many BHHBA events.

EDUCATIONAL SEMINARS - Educational seminars are held for the members throughout the year.

PROFESSIONAL LOGO - Promote your professionalism in your industry by using camera-ready logo artwork in your advertising and display membership certificates at your place of business.

LIBRARY - Members have access to updated code books. NAHB has the largest building related library in the world. Check it out at www.builderbooks.com.

SPECIAL EVENTS - Participate in the many special BHHBA events such as golf tournaments, Home Show, Pub-crawl, and CIC/BHHBA Auction and many other events throughout the year.

COMMUNITY SERVICES - BHHBA is committed to serving its community.

Examples are:

- Scholarships

- Home Builders Care Program

- Poker Pub Crawl Fundraiser

SOCIAL MEDIA - New members will be listed on our Facebook, with their Company Logo and tagged to their Business Facebook page.

MEMBER DO BUSINESS WITH MEMBERS - is the philosophy of the Black Hills Home Builders Association. Our members believe that they should support those who support the building industry and take an active posture to insure its continued success.



National Level

Join over 220,000 industry professionals who are dedicated to the housing industry. Whether you're a multifamily or custom builder, a remodeler or a supplier, NAHB membership provides the tools you need to succeed

Three-in-one Membership - When you join your local association, you automatically become a full member at the state and national level. That is three memberships for the price of one. NAHB offers plenty of resources to help each member make the most of their investment and connect with the benefits they value most.

Powerful Advocacy - NAHB has the grassroots strength of over 220,000 members to defeat excessive regulations and defend affordable housing initiatives on Capitol Hill, in your state, and in the communities where you do business. That puts money and time back in your pocket! Plus, NAHB members are kept informed with prompt regulatory and legislative alerts.

Critical News & Information - For over 60 years NAHB has been the nation's leading source for housing industry information. NAHB members use a variety of ways to stay connected to industry information, including publications, e-newsletters, exclusive website content, bulletins, special reports, e-mail alerts, and financial data, among others. Up-to-date information, when you want it, how you want it!

Invaluable Networking Opportunities - As an alliance of 220,000-plus members from all areas of the industry, NAHB is a one-stop networking shop! From local networking receptions and monthly membership meetings to regional trade shows, national committees, and special interest councils, NAHB provides hundreds of ways for you to meet and build relationships with fellow professionals, customers, and suppliers.

Nationally Recognized Educational Programs - In our competitive marketplace, differentiation is the key to success and NAHB's nationally recognized education programs offer just that. The NAHB University of Housing offers hundreds of educational programs in a variety of formats, including a number of designation programs, to help NAHB members gain and keep a competitive edge. No matter what your specialty is, NAHB has the curriculum, instructors, and prestige to boost your success. Learn how to reduce costs, increase your profit margins, and effectively deal with today's toughest issues through NAHB education.

Access to Expert Advisors - Wouldn't it be great to have a team of industry experts at your disposal to address your specific business questions for free? When you become a NAHB member, you get instant access to our distinguished economists, legal research staff, financial experts, librarians, and regulatory and technical specialists.

Exposure to the Latest Building Products & Services - As an NAHB member, you attend NAHB's trade shows and expositions at a low member price and get a first-hand look at all the latest products and services. Each year, attendance at the International Builders' Show™ (IBS) grows because the word is out that it is a business building experience like no other.

Industry-Specific Publications - Knowledge is your best defense in this rapidly changing industry. NAHB keeps you up-to-date with Nation's Building News Online, a comprehensive weekly news summary of the housing industry, and a free subscription to Builders Magazine*. Plus, members have access to a variety of publications on specific industry segments such as sales and marketing, remodeling, commercial building and more.

Professional Recognition - Enhance your professional credibility and visibility by belonging to one of the nation's most highly respected and widely known trade associations. Not sure how to do that? Get involved. Join a committee. Join a council. Attend your membership meetings. Become a Spike. Teach a class. Work on a community service project. Become a Congressional Contact. Do just one of these and you will see, professional recognition comes easy when you get involved!

Member Discounts - Reduce your day-to-day business costs with these member-only discounts. NAHB's purchasing power means big savings! Your membership entitles you to discounts on car rentals, office products, PCs, payroll services, overnight delivery, and more. Participating, nationally known companies include GM, Dell Computers, UPS, FedEx, Pitney Bowes, Williams Scotsman, and Hertz, to name a few.



ANNOUNCING 2025 HEALTH PLAN OPTIONS

Through the Home Builders Association

FITTING YOUR UNIQUE NEEDS

The home building industry requires health care solutions that fit its unique needs. Home builders demand health coverage to enhance business culture, increase productivity, and reduce turnover and absenteeism. The Home Builders Association offers its members exclusive pricing for Wellmark Blue Cross and Blue Shield coverage throughout South Dakota. Wellmark is the only health insurance carrier endorsed by the South Dakota Home Builders Association.

PLAN DETAILS		SDHBA TRADITIONAL PPO	SDHBA GLOBAL PPO	SDHBA MODIFIED PPO	SDHBA HDHP ONE PPO	SDHBA HDHP TWO PPO	
Deductible	Single	\$3,500	\$5,000	\$8,550	\$6,900	\$7,500	
	Family	\$7,000	\$10,000	\$17,100	\$13,800	\$14,900	
OOP Maximum	Single	\$7,200	\$8,150	\$8,550	\$6,900	\$7,450	
	Family	\$14,400	\$16,300	\$17,100	\$13,800	\$14,900	
OV Copays	PCP	\$35	\$75	\$80	Deductible	Deductible	
	Specialist	\$75	\$125	\$160	Deductible	Deductible	
Coinsurance		40%	50%	0%	0%	0%	
ER Copays	Deductible/Coinsurance		\$400	\$1,000	Deductible	Deductible	
RX Copays	\$15/\$50/\$75 Deductible/Coinsurance	\$30/\$80/\$200	\$30/\$90/\$300	\$300/\$400	\$400/\$500	Deductible	Deductible

KEY FEATURES

EXCLUSIVE PLAN DESIGNS customized to fit Home Builders Association member needs.

COMPETITIVE PRICING and cost saving opportunities effective **AUGUST 1, 2024 THROUGH JULY 31, 2025**

ONLINE PORTAL for easy benefits administration and enrollment.

BETTER POSITIONED TO NEGOTIATE PRICE and coverage options for their employees.

VALUE ADDED BENEFITS

DR. ON DEMAND allows for 24/7 access to a doctor via smart phone, tablet, or computer.

BEWELL 24 helps members manage ongoing conditions and can help answer medical questions.

REGISTER FOR BLUE365 at Wellmark.com/Blue365 to receive exclusive member discounts on Wellness Products and Services.

ELIGIBILITY REQUIREMENTS

- Builder & Associate Members in good standing with the Home Builders Association as defined in Employer Participation Agreement.
- Member's business must be domiciled in South Dakota and have at least one (1) full-time employee.
- Entry into the plan must be a 3-year commitment. Exiting the program before this time will result in a penalty and waiting period for re-entry.

ENROLLMENT DEADLINE: CONTACTUS FOR DETAILS

NOTICE This policy is issued through an association. By accepting coverage, you must participate in this plan for a minimum of three years to avoid penalties for early departure.

Wellmark Blue Cross and Blue Shield of South Dakota is an Independent licensee of the Blue Cross and Blue Shield Association. Wellmark® and BeWell 24/71® are registered trademarks of Wellmark. Inc. The Blue Cross® and Blue Shield® symbols, and Blue365® are registered trademarks of the Blue Cross and Blue Shield Association. Dr. On Demand® is a registered trademark of Dr. On Demand Inc. Dr. On Demand provides an online telemedicine platform for delivery of services by licensed professionals. Services provided through Dr. on Demand are covered by Wellmark Blue Cross Blue Shield of South Dakota.

CONTACTUS TODAY!

Everett Strong - Carver Insurance

PHONE 605-348-7410

EMAIL estrong@blackhillsagency.com

Rachelle White - Executive Vice President
Black Hills Home Builders Association
executive@blackhillshomebuilders.com

An Authorized Independent Agent for



South Dakota

Builder Membership Qualifications

- Proper Licensing for your field if applicable.
- Be sponsored by a current member of BHHBA.
- Subscribe to the Code of Ethics for active members.
- Be a purchaser of residential building permits in the Territory if applicable.
- Be joining for the purpose of supporting the home building industry.
- Be an active Homebuilder in the Territory.

According to NAHB, the following professions qualify as an builder member:

- Single Family Spec/Tract Building
- Single Family General Contracting
- Single Family Custom Building
- Multifamily Building (Condo/Co-op units)
- Multifamily Building/Ownership (Rental Units)
- Multifamily General Contracting
- Remodeling - Residential
- Remodeling - Commercial
- Commercial Building (Own Account)
- Commercial General Contracting
- Land Development
- Manufacturing of Modular/Panelized/Log Homes

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Associate Membership Qualifications

- Proper Licensing for your field if applicable.
- Be sponsored by a current member of BHHBA.
- Subscribe to the Code of Ethics for active members.
- Provide a significant product, service, or functions of Homebuilders within the Territory -or- provide a direct and significant role in support of the Homebuilding industry within the Territory.
- Be licensed by the State of South Dakota if required by the state.
- Be joining for the purpose of supporting the Homebuilding industry.
- Continue in active support of the Homebuilding industry in the Territory.

According to NAHB, the following professions qualify as an associate member:

- Wholesale Dealers / Distributors
- Appliances
- Building materials / Lumber
- Floor Coverings
- Paint / Wall Coverings
- Other Wholesale Dealership

- Retail Dealers / Distributors
- Appliances
- Building materials / Lumber
- Floor Coverings
- Other Retail Dealerships

Associate Member Classifications:

- Accounting
- Architecture
- Utilities
- Engineering
- Legal Services
- Real Estate
- Marketing, Advertizing or Public Relations
- Commercial
- Building Material Manufacturing
- Insurance or Title Company
- Computer Products & Services
- Property Management
- Other

- Subcontractors & Specialty Trade Contractors
- Carpentry Work
- Electrical Work
- Masonry, Stone Work, Tile Setting & Plastering
- Landscaping
- Plumbing, Heating and Air Conditioning
- Roofing, Siding, and Sheet Metal Work
- Painting and Paper Hanging
- Floor Laying and other Floor Work
- Concrete Work
- Excavation Work
- Land Surveyor
- Security Systems
- Other Subcontractors

Affiliate Membership Qualifications

An Affiliate membership allows an employee or a partner of an NAHB member to access NAHB directly and to lend their expertise to the largest organization of its kind. Affiliate membership is a lower-cost alternative to full NAHB membership that allows the Federation to take full advantage of a talented group of industry professionals

How can someone join as an Affiliate member?

Your local home builders association (HBA) must already offer the category

Your company or organization must already have an active Associate or Builder membership within the local HBA.

Benefits for an Affiliate member

Access to NAHB.org

National Building Industry News Online

Members only discounts

Representation on Capitol Hill

Access to legal assistance

Affiliate membership is a win-win option for HBA's and for their members' companies. HBA's benefit by having another member benefit and can increase their membership, which in turn expands their reach within the home building industry. More members means more visibility and a stronger organization.

Questions?



Membership is not limited to those listed. Please contact one of the staff members at Black Hills Home Builders Association if you are unsure if you qualify to be a member.

Call the office at 605.348.7850 email at executive@blackhillshomebuilders.com or stop by the office with your questions and concerns.
1760 Rand Rd. Rapid City, SD 57702



BHHBA Membership Application

BHHBA Membership is annual. Renewal is due in the month you join the association.
Please fill out information below and return to BHHBA office or email at membership@blackhilshomebuilders.com

Business Information:

The information below will be displayed on the BHHBA Website.

Company Name: _____

Physical Address: _____ City: _____ State: _____

Zip: _____ Company Phone #: _____ Fax #: _____

Email: _____ Website: _____

Facebook: _____ Mailing/Billing Address: _____

City: _____ State: _____ Zip: _____

Personal Contact Information

This information below can be displayed on the BHHBA website. Please check below.

First Name: _____ Last Name: _____

Phone #: _____ Email: _____

Business Title: Please Check Below

- | | |
|--|---|
| <input type="checkbox"/> President/CEO | <input type="checkbox"/> Sales & Marketing, Manager/ Director |
| <input type="checkbox"/> Owner, Principle Partner | <input type="checkbox"/> Architect, Designer, Engineer |
| <input type="checkbox"/> VP/ General Manager | <input type="checkbox"/> Financial Manager/Director |
| <input type="checkbox"/> Construction Superintendent | <input type="checkbox"/> Other (Specify) _____ |

I authorize that the above information to be displayed on the BHHBA Website (Y/N): _____

Who Referred you to the association? (Spike) _____

Membership Type:

Please check which membership type you are applying for.

Builder \$500

Associate: \$500

Affiliate \$100

Card Number: _____ Expiration Date: _____ CIV: _____

Name on Card: _____ Zip Code: _____

Signature: _____ Date: _____

THE BLACK HILLS HOME BUILDERS ASSOCIATION IS A PROGRESSIVE NOT-FOR-PROFIT PROFESSIONAL TRADE ORGANIZATION THAT SERVES AS AN ADVOCATE FOR THOSE DIRECTLY AND INDIRECTLY INVOLVED IN THE INDUSTRY AND FOCUSES ON CREATING AN OPPROTUNITY OF HOME OWNERSHIP FOR ALL.

BHHBA Code of Ethics for Active Members:

Members of the Black Hills Home Builders Association believe and affirm that:

1. Home ownership can and should be within reach of every American family.
2. American home should be well designed, well-constructed, and well located in attractive communities with educational, recreational, religious, and shopping facilities accessible to all.
3. American home should be built under the American free enterprise system.

To achieve these goals, we pledge allegiance to the following principles and polices:

1. Our paramount responsibility is to our customers, our community, and our country.
2. Honesty is our guiding business policy.
3. High standards of health, safety, and sanitation shall be built in every home.
4. Members shall deal fairly with their respective employees, subcontractors, and suppliers.
5. As members of a progressive industry, we encourage research to develop new materials, new building techniques, new building equipment, and improved methods of home financing to the end that very home purchaser may get the greatest value possible for every dollar.
6. All sound legislative proposals affecting our industry, and the people we serve, shall have our informed and vigorous support.
7. We hold inviolate the free enterprise system and the American way of life. We pledge our support to our associates, our local state and national associations, and all related industries concerned with the preservation of legitimate rights and freedoms.

We assume these responsibilities freely and solemnly, mindful that they are part of our obligation as members of the Black Hills Home Builders Association.

Company Name: _____

Signature: _____ Date: _____

Business Categories:

Please circle each category that is relevant to your business. These categories are displayed within the BHHBA website for other members and public individuals can utilize to find business they are desiring.

Accounting & Bookkeeping	Concrete Products	Geothermal Services	Marketing	Sand/gravel/rock
Adjusters	Countertops	Lass Government	Media	Sanitation
Advertising	Crane Services	Granite	Metalwork	Satellite Television
Air Quality Testing	Credit Unions	Graphic Design	Metal Roofing	Schools
Appliances	Curbing	Grills	Millwork	Security
Appraisals	Decking	Gutters	Mini Barns/Sheds	Septic
Architects	Decorative Stone	Handyman Services	Mirror	Sheet Metal
Asphalt	Design	Hardscaping	Mortgages	Siding
Attorneys	Developers	Health & Wellness	Movers	Social Media
Auctioneers	Ditching	Heat Pumps	Mud jacking	Soil
Auto Body	Doors	Heating & Cooling-HVAC	Municipality	Solar Energy
Automobiles	Drafting	Home Décor	Non-Profit	Specialty Shops/Boutiques
Awnings	Drilling/Blasting	Home Technology	Nursery/Greenhouse	Sprinkler Systems
Banks/Lenders	Dryvit/Stucco	Hospitality	Organizations	Steel
Bathrooms	Drywall	Ho Tub/Spas/Pool	Outdoor Furniture	Sunrooms
Beds	Duct Cleaning	Insulation	Paint/Supplies	Technology
Beverage Distributor	Electrical Supplies	Insurance	Painters	Thermal Imaging
Brick/Masonry	Electricians	Inspection Services	Paving	Timber/Products
Builder/Contractor	Electronics	Interior Design	Pest Control	Tile
Building Materials	Embroidery/Screen Printing	Internet/Cable/Phone	Plaster	Title Company
Business Services/Supplies	Engineers	Investments	Plumbing	Tools/Tool Repair
Cabinetry	Engraving	Iron	Pole Barns	Travel Agency
Carpet Cleaning	Equipment Sales/Rental	Kitchen	Printing Companies	Trophies/Awards
Catering	Excavating	Land Surveyors	Printer Sales & Services	Trusses
Cellular Service	Fencing	Landscaping	Promotional Products	Turf & Sod
Chemicals	Financial Services	Lawn Care	Propane	Utilities
Chimney Cleaning	Fire Protection	Lighting	Property Management	Wall Systems
Cleaning	Fireplaces/Mantels	Locksmith	Real Estate	Waste Disposals
Coating	Floor Work	Lodging	Recreation	Water Proofing
Compressors	Flooring	Log Furniture	Recycling	Water Services
Computers	Foundation Repair	Log Homes	Remodeling	Website Design
Convenience Store	Framing	Lumber	Renewable Energy	Well Services
Cookware	Furniture	Machinery	Rentals	Window Coverings/Blinds
Concrete	Garage Doors	Magazines	Restaurants	Windows
Concrete Forms	Gasoline	Mailing	Roofing	Woodworks
	Generator Repair	Marble	Safety Supplies	

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Black Hills Home Builders Association New Member Survey

1. What goals do you have for your HBA membership? _____
2. What opportunities are you interested in pursuing to help meet those goals?
 - Join a committee
 - Participate in advocacy efforts to voice concerns over regulations and legislation that impacts the residential housing industry
 - Attend events throughout the year
 - Engage industry relate community service projects
 - Sponsor or host an event
3. Who are your target customers? _____
4. What general topics would you like to hear more about?
 - Networking
 - Education and Certification
 - Sales & Marketing
 - Parade of Homes
 - Industry Recognition and Awards
 - Workforce Development
 - Other: _____

BHHBA Participation:

Committees are the driving force of our association. We encourage your participation on any of the following committees!

- Associates & Membership Committee: Dives deeper into membership rates & planning of monthly socials
- Build PAC Political Action Committee: discusses important political action
- Home Show Committee: plans and promotes the success of the annual Home Show
- Parade of Homes Committee: plans and promote the annual Parade of Homes
- Government Affairs Committee: legislative responsibilities
- Pub Crawl Committee: plans annual community fundraiser to assist individuals and families in need
- Workforce Development Committee: lead the development & sustainability of the construction industry
- Education & Scholarship Committee: plans education seminars and meetings, chooses the scholarship recipients

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Membership Application

2025

1760 Rand Rd. Rapid City, SD 57702

605.348.7850

www.blackhillshomebuilders.com

